



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 36(2021)

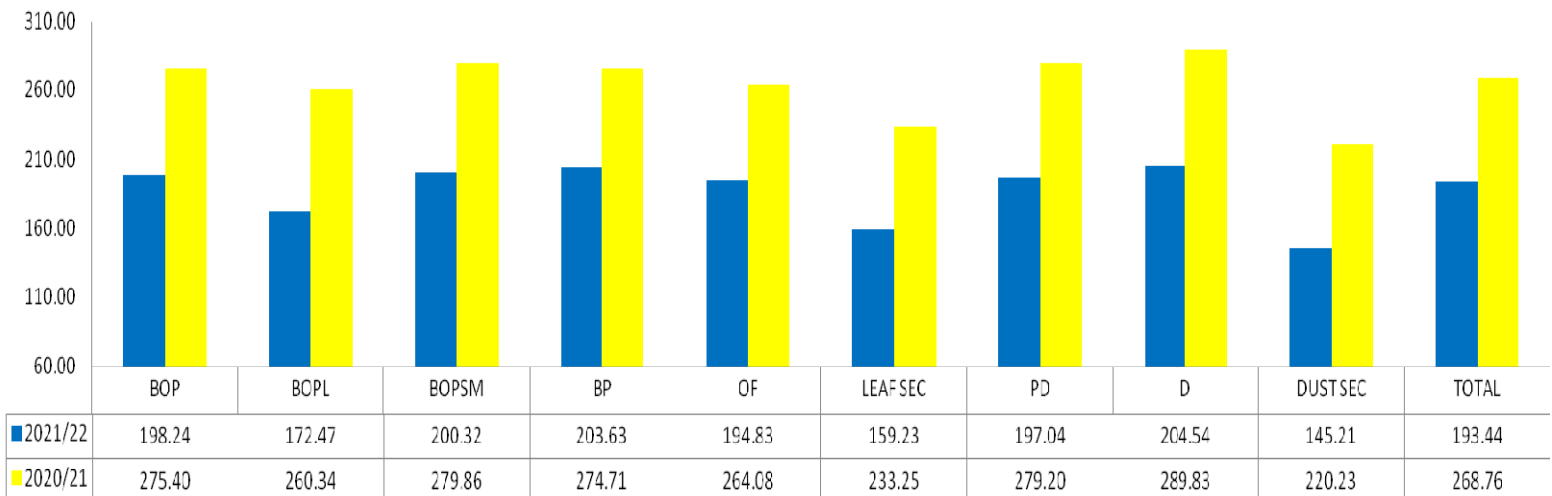
Market Report	
LEAF	DUST
* Market witnessed good demand. * Clean and good liquoring varieties sold around last. * Remainder were irregular.	* Market witnessed good demand. * Select few improved liquoring varieties were steady to occasionally dearer with competition. * Remainder sold irregular around last.

Buying Analysis	
LEAF	DUST
* TCPL : Active. * HUL : Active. * WI : Active on liquoring sorts. * Internals : Fair support.	* TCPL : Active. * HUL : Active. * WI : Active on liquoring sorts. * Internals : Fair support.

AUCTION AVERAGES												
	2021/22			2020/21			2019/20			UPTO Sale 36		
	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	2021/22	2020/21	2019/20
LEAF	174.72	172.83	1.89	276.47	284.66	-8.19	151.30	151.01	0.29	194.63	267.11	152.64
DUST	174.36	171.43	2.93	290.16	299.61	-9.45	166.05	164.09	1.96	190.70	271.79	156.38
TOTAL	174.61	172.37	2.24	281.42	289.90	-8.47	155.89	155.37	0.53	193.44	268.76	153.87

GTAC AUCTION AVERAGES										
SALE		29	30	31	32	33	34	35	36	
LEAF	2021/22	182.91	180.30	175.47	175.10	175.62	170.41	172.8.	174.72	
	2020/21	276.06	276.06	288.97	292.20	290.58	288.34	248.66	276.47	
DUST	2021/22	185.41	180.74	176.24	169.75	169.45	171.39	171.43	174.36	
	2020/21	286.00	286.00	288.84	310.11	306.23	314.29	299.61	290.16	
TOTAL	2021/22	183.69	180.80	175.70	173.47	173.49	170.73	172.37	174.61	
	2020/21	279.70	279.70	288.92	298.28	296.34	298.04	289.90	281.42	

GTAC Grade Wise Averages Upto Sale 36

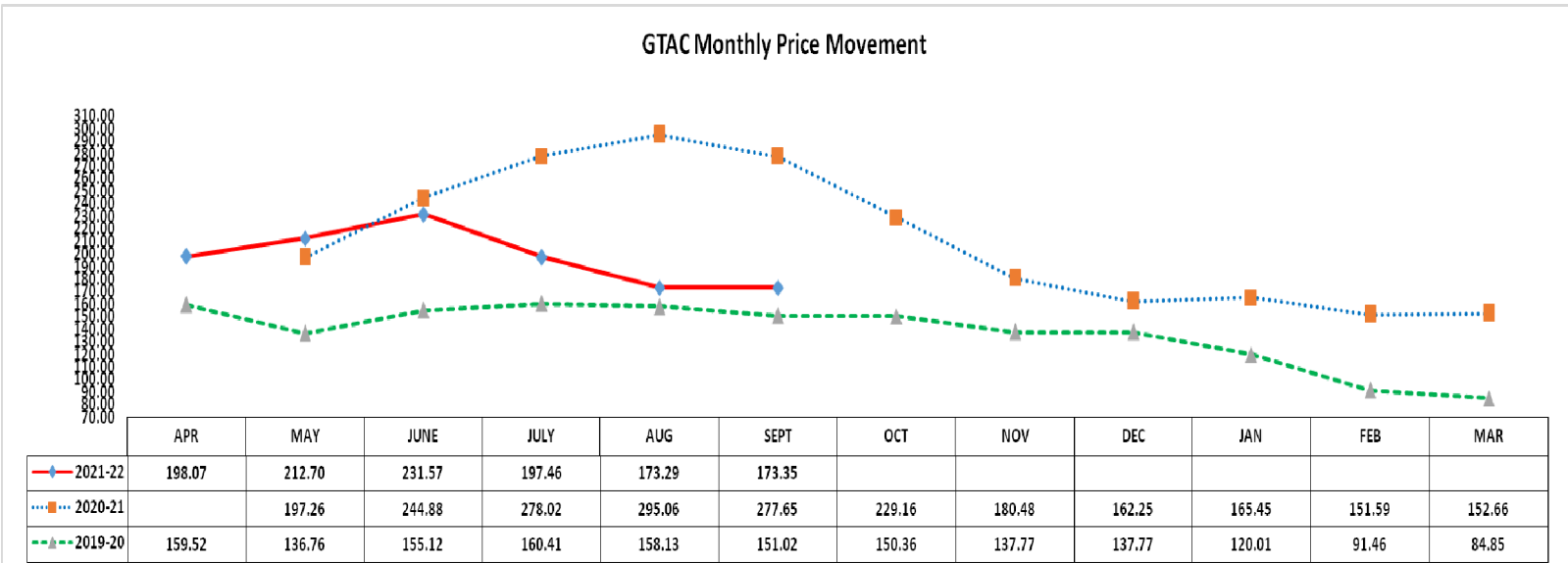


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2410040.2	1821032.7	182.64	24%	2884394.8	2255011.6	180.27	22%	50204595.1	35594605.2	200.10	29%
FANNINGS	814468.3	556962.1	175.01	32%	984302.2	682539.6	174.20	31%	16294126.3	10534765.8	194.83	35%
LEAF SEC.	415926.8	359758.0	134.19	14%	501159.4	444546.2	133.04	11%	6101006.9	4706353.7	152.77	23%
LEAF TOTAL	3640435.3	2737752.8	174.72	25%	4369856.4	3382097.4	172.83	23%	72599728.3	50835724.7	194.63	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1344144.0	961806.2	189.28	28%	1752966.9	1268287.7	185.67	28%	28377732.1	18068548.2	200.97	36%
DUST SEC.	450543.8	299635.3	126.48	33%	547235.7	403803.2	126.72	26%	6666327.3	4077267.3	145.21	39%
DUST TOTAL	1794687.8	1261441.5	174.36	30%	2300202.6	1672090.9	171.43	27%	35044059.4	22145815.50	190.70	37%
TOTAL	5435123.1	3999194.3	174.61	26%	6670058.9	5054188.3	172.37	24%	107643787.6	72981540.20	193.44	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	3640435.3	2737752.8	174.72	25%	4369856.4	3382097.4	172.83	23%	72599728.3	50835724.7	194.63	30%
2020/21	3246422.8	2545537.4	276.47	22%	3065284.2	2499877.3	284.66	18%	40237405.3	33338214.3	267.10	17%
DUST												
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	1794687.8	1261441.5	174.36	30%	2300202.6	1672090.9	171.43	27%	35044059.4	22145815.5	190.70	37%
2020/21	1713076.8	1442967.6	290.16	16%	1606206.8	1348584.0	299.61	16%	21193297.7	18222943.8	271.79	14%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	5435123.1	3999194.3	174.61	26%	6670058.9	5054188.3	172.37	24%	107643787.6	72981540.2	193.44	32%
2020/21	4959499.6	3988505.0	281.42	20%	4671491.0	3848461.3	289.90	18%	61430703.0	51561158.1	268.76	16%

PRICE RANGE											
% OF TEAS SOLD	LEAF						DUST				
	2021/22			UP TO Sale 36			2021/22		UP TO Sale 36		
	Sale 36	Sale 35	2021/22	2020/21	2019/20		Sale 36	Sale 35	2021/22	2020/21	2019/20
BELOW 100	0.04	0.04	0.05	0.23	2.52		0.24	0.78	0.20	1.58	3.39
BETWEEN 100.00-119.99	6.28	6.69	2.42	0.88	21.66		13.63	9.71	4.90	1.20	16.31
BETWEEN 120.00-139.99	21.71	21.69	10.41	1.55	25.31		21.87	27.17	14.24	1.50	25.89
BETWEEN 140.00-159.99	20.44	23.38	17.18	2.17	14.80		17.59	16.96	15.63	1.69	13.95
BETWEEN 160.00-179.99	14.75	13.93	17.43	2.40	10.57		10.04	9.65	14.48	2.18	10.26
BETWEEN 180.00-199.99	9.97	9.37	12.88	2.47	7.85		7.98	5.53	11.64	4.09	8.03
BETWEEN 200.00-219.99	8.28	7.49	11.68	5.33	7.18		5.52	6.82	10.11	6.93	7.97
BETWEEN 220.00-239.99	4.62	4.17	8.03	9.80	5.26		5.10	8.63	8.05	9.78	10.37
BETWEEN 240.00-259.99	4.71	4.76	5.92	16.37	2.37		3.98	3.68	5.54	14.53	3.44
BETWEEN 260.00-279.99	3.85	2.72	4.00	21.73	1.11		5.73	4.14	4.48	12.79	0.33
BETWEEN 280.00-299.99	3.01	3.25	3.58	11.36	0.54		3.55	4.24	4.47	9.42	0.06
300 AND ABOVE	2.33	2.52	6.43	25.72	0.81		4.77	2.71	6.25	34.32	0.00

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
37	37648	13426	51074	42756	15447	58203	-5108	-2021	-7129
38	47576	17664	65240	53183	21973	75156	-5607	-4309	-9916
39	47777	15441	63218	60770	23316	84086	-12993	-7875	-20868
TOTAL	133001	46531	179532	156709	60736	217445	-23708	-14205	-37913



GTAC BUYING (ALL TEAS) FOR THE Sale 36											
	CTC LEAF			DUST				TOTAL			
OFFER	36,40,435.3		Kgs	OFFER	17,94,687.8		Kgs	OFFER	54,35,123.1		Kgs
SOLD	27,28,058.0		Kgs	SOLD	12,58,342.9		Kgs	SOLD	39,86,400.9		Kgs
SOLD %	75%			SOLD %	70%			SOLD %	73%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,05,281.0	131.73	8%	TCPL	1,15,225.2	151.68	9%	TCPL	3,20,506.2	138.90	8%
HUL	5,32,959.7	178.08	20%	HUL	1,80,070.1	239.59	14%	HUL	7,13,029.8	193.61	18%
W.India	5,25,597.2	204.17	19%	W.India	1,23,052.7	159.11	10%	W.India	6,48,649.9	195.62	16%
WI.Pack	1,25,325.1	175.43	5%	WI.Pack	91,313.8	129.91	7%	WI.Pack	2,16,638.9	156.24	5%
N.India	5,57,570.3	177.61	20%	N.India	2,36,125.2	187.32	19%	N.India	7,93,695.5	180.50	20%
NI.Pack	1,74,198.5	167.09	6%	NI.Pack	1,17,919.0	179.32	9%	NI.Pack	2,92,117.5	172.03	7%
Packeteers	1,34,963.5	150.73	5%	Packeteers	43,310.9	138.55	3%	Packeteers	1,78,274.4	147.77	4%
C.India	76,494.7	149.14	3%	C.India	51,799.7	167.02	4%	C.India	1,28,294.4	156.36	3%
Exports	2,53,513.3	168.33	9%	Exports	1,40,297.8	161.54	11%	Exports	3,93,811.1	165.91	10%
Local	1,35,885.5	172.41	5%	Local	73,089.2	137.42	6%	Local	2,08,974.7	160.17	5%
S.India	1,676.9	136.00	0%	S.India	82,138.6	178.92	7%	S.India	83,815.5	178.06	2%
Others	4,592.3	191.28	0%	Others	4,000.7	113.32	0%	Others	8,593.0	154.98	0%
TOTAL	27,28,058.0	175.34		TOTAL	12,58,342.9	174.79		TOTAL	39,86,400.9	175.17	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 36						
MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,53,773	385.43	2	1,21,351	421.84
Halmary	2	2,61,012	375.89	1	1,97,934	424.79
Gatoonga	3	3,66,141	364.22	4	2,83,885	406.35
Mokrung	4	1,85,717	362.55	3	1,89,774	414.25
Sotai	5	83,606	350.47	6	34,098	394.65
DOOMURDULLUNG	6	1,99,214	349.39	5	1,79,289	406.17
HAJUA	7	1,53,548	344.02	7	1,63,810	388.83
Gelakey	8	88,459	343.74	13	48,986	370.94
Duflating	9	1,70,919	332.28	10	1,61,376	377.87
Kharikatia	10	3,64,647	331.63	57	1,49,494	342.12
Silonibari	11	1,96,143	329.59	80	58,111	331.59
DUBBA	12	1,63,130	328.26	8	47,822	385.83
Khongea	13	2,04,343	327.84	46	2,16,772	345.18
Banamalie	14	88,593	324.01	15	62,555	365.34
Mohokutie	15	79,717	321.50	18	1,03,755	363.88
Salkathoni	16	3,67,532	320.49	11	2,32,493	374.54
Borjan	17	2,44,503	317.38	27	1,98,657	356.96
Hirajuli	18	1,83,307	315.87	47	1,12,913	344.98
Kotalgoorie	19	1,15,495	314.37	12	1,15,994	372.36
KHOOMTAIE	20	86,349	313.38	21	85,448	362.62
Borbam	21	2,66,021	313.33	87	74,874	330.26
Deha	22	1,94,492	313.17	16	1,17,884	365.19
KOOMTAI(B)	23	6,51,785	311.94	26	5,39,866	357.54
Majuli	24	4,47,954	311.45	19	2,48,517	363.40
Khona	25	98,228	307.83	460	1,68,677	252.60

* Above 30,000 Kgs